



**CONVEYOR & STORAGE SOLUTIONS, INC.**

Capabilities Statement for Government Agencies and Public Programs

We have proven record of successful installation projects with the Navy in the Coronado Base, General Atomics in the Otay Mesa Area and Sharp Hospital in San Diego. We find value by offering the following solutions:

- Material Handling Integrator and Distributor
- 20 years of experience, over 5,000 completed projects
- OSHA certified installers
- Seismic Engineering, Design Build and Installation

Company Principal

Frank Woody Thorp - Owner, CEO/Design Consultant

Mr. Thorp has over 20 years of experience on the Material Handling industry. He has assisted in the design and installation of innumerable warehouse projects in California.

Corporate Structure

- C Corporation, #1901342, established January 1992
- Contractors License #730010, Class C61/D21
- Federal Tax ID (EIN) #33-0716159
- Duns #827 154 290
- CAGE Number: 54ZN0
- Small Business Certified #1270320
- ORCA Registration: Completed May 19, 2010

NAICS CODES

238390, 332618, 337215, 423440, and 541330

PSC/FSC CODES

3910, 3915, 3920, 3950 and 3990

Key Personnel

- BeBe Kidwell - President/Design Consultant
- Martin Olsen - Sales/Project Manager (San Diego, San Francisco Bay Area, NV, AZ, OR, WA)
- Josh Elgan - Sales/Project Manager (Los Angeles, Orange County, and Inland Empire area)
- Cesar Judiz - Installation Manager/OSHA Supervisor
- Diana Luna Office Administrator-AP/AR
- Bira Siqueira - AutoCAD Technician/Web Developer
- Al Denner - Yard Inventory Manager